

3Shape TRIOS 3 Basic

Frequently Asked Questions



PRODUCT DESCRIPTION

What is TRIOS 3 Basic?

The cost-effective TRIOS 3 Basic comes as a wired, pen grip pod set up and enables simple 'scan and send-to' workflow. TRIOS 3 Basic includes the well-known 3Shape scan accuracy, insane speed mode, STL output, realistic lifelike colors and shade measurement as well as AI scan technology for simplified scanning.

The following Clinic and Studio software can be added at an extra charge (See pricelist).

TRIOS Clinic Apps:

- Implant Planner*
- Orthodontic Planner*

*Planner apps can be upgraded to Studio apps (within same app family e.g. Implantology or Orthodontics)

TRIOS Studio Apps:

- TRIOS Design Studio
- Clear Aligner Studio
- Implant Studio
- Splint Studio
- Indirect Bonding Studio

What is the price of TRIOS 3 Basic?

Please see price list.

Is there a subscription for TRIOS Basic?

Yes. Please see price list.

Can TRIOS 3 Basic be ordered as a wireless configuration?

No, TRIOS 3 Basic only comes as wired option. The upgrade package to TRIOS 3 offers a wireless configuration option and also includes the following Excitement Apps:

- TRIOS Treatment Simulator
- TRIOS Patient Monitoring
- TRIOS Patient Specific Motion
- TRIOS Smile Design.

(see item no. and price overview at the bottom of the document)

Who is the target audience of TRIOS 3 Basic?

Potential TRIOS 3 Basic customers often choose a stepwise approach towards technology, are more price sensitive and just want to get started by being digital and sending to lab. TRIOS 3 Basic is also a great option for existing customers interested in adding an additional intra-oral scanner to their clinic.

Can end-users send their scans to their preferred lab?

Yes, TRIOS 3 Basic offers access to the ever-expanding and open TRIOS ecosystem with more than thousands of labs and partners.

Can end-users send scans to patients?

Yes.

CONFIGURATIONS

Can end-users combine TRIOS 3 Basic with TRIOS MOVE?

Yes, please refer to item number in the TRIOS product catalog for this.

Can end-users combine TRIOS 3 Basic with a Cart?

Yes, please refer to item number in the TRIOS product catalog for this.

Can end-users buy TRIOS 3 Basic and add-on/plug into their existing TRIOS setup (MOVE/Cart/Pod)?

Yes, the customer can plug the TRIOS 3 Basic into the existing set up, but this should not be actively promoted.

AVAILABILITY

Where is TRIOS 3 Basic available?

TRIOS 3 Basic is available in all countries where TRIOS 3 is registered. Please see registration list on Partner Portal.

TRIOS 3 BASIC vs. TRIOS 3

Are the TRIOS Treatment Simulator, TRIOS Patient Monitoring, TRIOS Patient Specific Motion and Smile Design included in TRIOS 3 Basic?

No, the TRIOS Excitement apps are not included in the TRIOS 3 Basic. But dentists can receive this additional TRIOS software with an upgrade package to TRIOS 3. (see overview at the bottom of the document)

Can customers upgrade from TRIOS 3 Basic to TRIOS 3?

Yes. Customers can order an upgrade package to TRIOS 3, which gives the option to choose between a handle or pen grip configuration, the wireless option and the following software apps:

- TRIOS Treatment Simulator
- TRIOS Patient Monitoring
- TRIOS Patient Specific Motion and
- Smile Design.

(see item no. and price overview at the bottom of the document)

What is the price difference between TRIOS 3 Basic and TRIOS 3 vs TRIOS 3 Basic and upgrading to TRIOS 3?

It is slightly more expensive to start with TRIOS 3 Basic and order an upgrade to TRIOS 3 at a later point of time then buying TRIOS 3 right away.

(see item no. and price overview at the bottom of the document)

What is the upgrade process from TRIOS 3 Basic to TRIOS 3?

The reseller orders the upgrade package (see item no. and price at the bottom of the doc.) including the relevant dongle no. The Excitement Apps. will be added to the dongle. The HW does not need to be send in to 3Shape.

Can end-users go from TRIOS 3 to TRIOS 3 Basic and reduce their subscription, if they do not need the software package?

No.

Will existing TRIOS 3 users get access to TRIOS Smile Design free of charge?

Yes, in the period February to April 2019 we will start a gradual roll-out of TRIOS Smile Design to current Dental Desktop users.

CLIENT SERVER SET UP

Is it possible to buy a TRIOS 3 Basic to use in a client-server setup for a customer that already has a TRIOS 3?

Yes.

WARRANTY

Can end-users get the Express Warranty option with TRIOS 3 Basic?

Yes, the warranty options are the same as for TRIOS 3. (Please see price list)

STOCK AND DEMO SCANNER

Can existing TRIOS 3 on stock scanner be changed to a TRIOS 3 Basic?

No, TRIOS 3 Basic needs to be ordered with the dedicated item no.

Do resellers need to order TRIOS 3 Basic demo scanner?

No, there are no TRIOS 3 Basic demo scanner. Please use the TRIOS 3 demo scanner to be able to show end-users the software that comes with TRIOS 3.

The new competitive TRIOS portfolio features



		TRIOS 4	TRIOS 3	TRIOS 3 Basic
SCANNER FEATURES	 Scanner generation	4 th	3 rd	3 rd
	 AI Scan	✓	✓	✓
	 3Shape accuracy	✓	✓	✓
	 Real colors and shade measurement	✓	✓	✓
	 Connection	Wireless/wired	Wireless/wired	Wired
	 Grip	Pen	Pen/Handle	Pen
	 Smart tips	✓	N/A	N/A
	 Caries Diagnostic aid	✓	N/A	N/A
SOFTWARE AND APPS	 TRIOS Patient Monitoring	✓	✓	Upgrade to TRIOS 3
	 TRIOS Treatment Simulator	✓	✓	Upgrade to TRIOS 3
	 Smile Design	✓	✓	Upgrade to TRIOS 3
	 TRIOS Patient Specific Motion	✓	✓	Upgrade to TRIOS 3
	 In-house apps: TRIOS Design Studio, Implant Studio, Clear Aligner Studio, Splint Studio, etc.	Add-on option	Add-on option	Add-on option